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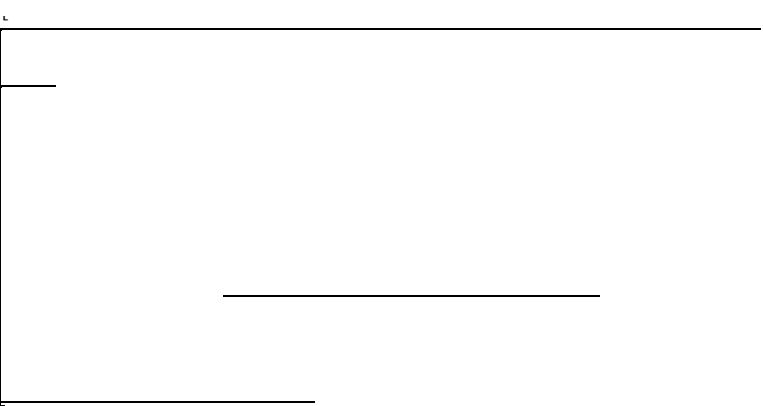


|       |    |
|-------|----|
| ..... | 35 |
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|-----|--|----------------------------------|
|     |  |                                  |
| B2B |  | Business-to-Business<br>Internet |

Business-to-Customer

B2C

|            |           |            |     |        |
|------------|-----------|------------|-----|--------|
|            |           |            | 30% |        |
|            | 30%       |            |     |        |
|            |           |            | 30% |        |
|            |           | 2015 12 31 |     | 30%    |
|            | 61,232.53 |            |     | 30%    |
|            | 61,200.00 |            |     |        |
|            |           |            |     | 9.71 / |
|            | 20        |            | 90% |        |
| 63,027,806 |           |            |     |        |

2

61,200.00

100%

9.71 /

20

90%

63,027,806

|   |  |                  |                   |
|---|--|------------------|-------------------|
|   |  |                  |                   |
| 1 |  | 33,200           | 34,191,555        |
| 2 |  | 28,000           | 28,836,251        |
|   |  | <b>61,200.00</b> | <b>63,027,806</b> |

1

70%

2

1

17.28%

2

11.16%

3

3

30%

2015

| 2015 12 31  |              |                           |        |
|-------------|--------------|---------------------------|--------|
|             | 1,119,014.76 | 343,319.38 <sup>1</sup>   | 30.68% |
|             | 197,592.70   | 61,200.00 <sup>2</sup>    | 30.97% |
| <b>2015</b> |              |                           |        |
|             | 4,303,013.90 | 1,274,256.79 <sup>3</sup> | 29.61% |

- 1 \*30%
- 2 61,200.00
- 3 \*30%

2015

2015

50%

A

1.00

1

9.71 /  
90%

20

20

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|      |    |   |     |      |    |    |            |          |
|------|----|---|-----|------|----|----|------------|----------|
|      |    |   |     | 2015 | 11 | 9  |            | 2,191.60 |
|      |    |   | 10% |      |    |    |            |          |
|      |    | 2 |     |      |    |    | H20208.CSI |          |
| 30   |    |   |     |      |    | 20 |            |          |
| 2015 | 11 | 9 |     |      |    |    | 13,883.15  | 10%      |

2

2

61,200.00

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1

|           | 2016      | 2017      | 2018 |
|-----------|-----------|-----------|------|
|           | 2016      | 2017      | 2018 |
| 15,800.00 | 27,500.00 | 38,500.00 |      |

|           | 2016      |
|-----------|-----------|
| 2017      | 2018      |
| 38,500.00 | 15,800.00 |
|           | 27,500.00 |

2016 12 31

2

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6

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10

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3

7

/

[2016] 326

204,108.43 100%  
 205,086.69 100%  
 204,108.43 30%  
 61,232.53

2015 12 31

946,901,092

63,027,806

63,027,806

|  | (           |        | (           |        | (           |        |
|--|-------------|--------|-------------|--------|-------------|--------|
|  | 131,917,569 | 13.93% | 131,917,569 | 13.06% | 131,917,569 | 12.29% |
|  | 90,465,984  | 9.55%  | 90,465,984  | 8.96%  | 90,465,984  | 8.43%  |
|  | 86,300,019  | 9.11%  | 86,300,019  | 8.55%  | 86,300,019  | 8.04%  |
|  | 68,531,663  | 7.24%  | 68,531,663  | 6.79%  |             |        |

2015

2015

|  | 2015   |        |
|--|--------|--------|
|  |        |        |
|  | 1.14   | 1.00   |
|  | 0.75   | 0.66   |
|  | 79.39% | 81.80% |

2016 4 1  
30%

2015 12 31

3

2016 4 1  
30%

2015 12 31

1

2

2015 12 31

13.93%

2015 12 31

9

3

2015 12 31

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www.cninfo.com.cn

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2

4

|           | 2016 | 2017 | 2018 |           |           |
|-----------|------|------|------|-----------|-----------|
|           |      |      |      | 30%       |           |
|           |      |      |      | 15,800.00 | 27,500.00 |
| 38,500.00 |      | 2016 | 2017 | 2018      |           |

61,200.00

7

4.40%

2014 2015

2.45% 2.55%

1

2

2012

|  | 2015  | 2014  | 2013  |
|--|-------|-------|-------|
|  | 3.33% | 3.01% | 7.11% |
|  | 3.17% | 3.45% | 6.5%  |

2012

48%

T4-T6

T4-T6

3

100

1.2

4

2014

3G

4G

3G

2014

3G

2015

2016

5

6

10-20

1

|  | 2015      | 2014       | 2013       |
|--|-----------|------------|------------|
|  | 64,608.04 | 115,107.15 | 141,096.86 |
|  | 5.65%     | 11.80%     | 13.44%     |
|  | 1.52%     | 3.39%      | 4.84%      |

7

1

2

3

4

8

-

80,000

9

2015

20%

iphone7

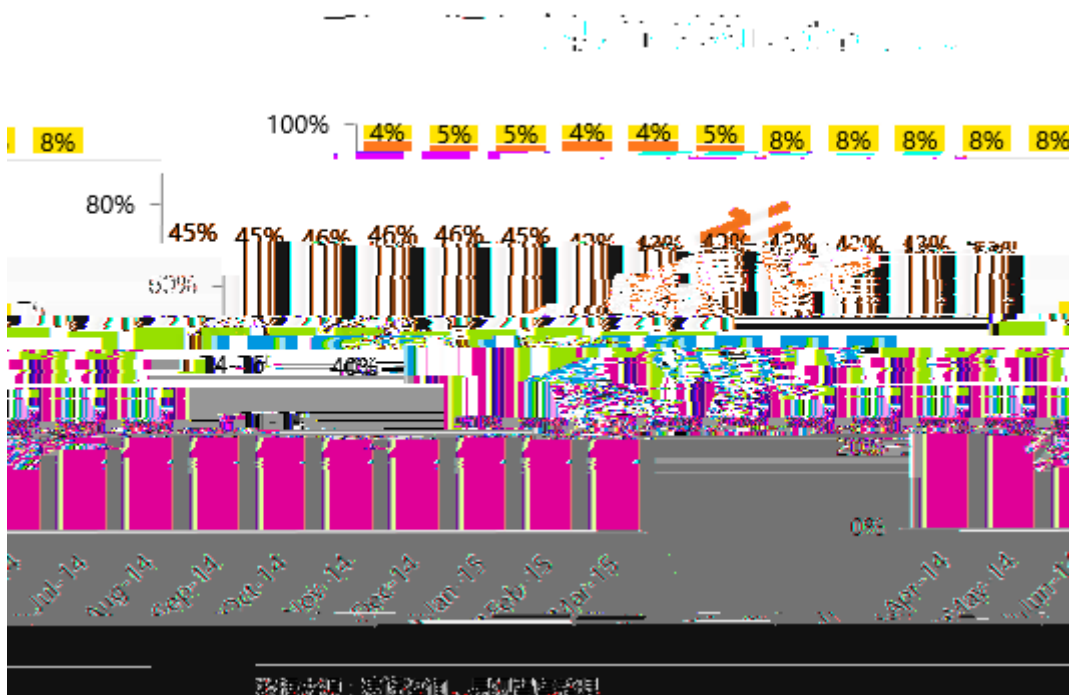
2016

iphone7

2016

1





+

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T4-T6

T4-T6

“ + ”

30%

70%

T4-T6

70%

30%

30%

1  
2016 4 1

2  
2016 4 1  
30%

3  
2016 4 1  
30%

1

2

30%

30%

2015 12 31

61,232.53

61,200.00

9.71 /

20

90%

63,027,806

2015 4 24

<

>

12

100%

2

61,200.00

100%

9.71 /

20

90%

63,027,806

30%

2015

|                   |              |                           |        |
|-------------------|--------------|---------------------------|--------|
| <b>2015 12 31</b> |              |                           |        |
|                   | 1,119,014.76 | 343,319.38 <sup>1</sup>   | 30.68% |
|                   | 197,592.70   | 61,200.00 <sup>2</sup>    | 30.97% |
| <b>2015</b>       |              |                           |        |
|                   | 4,303,013.90 | 1,274,256.79 <sup>3</sup> | 29.61% |

- 1 \*30%
- 2 61,200.00
- 3 \*30%

2015

2015

50%

2015 12 31

25%

4

10%

1

10%

2

2015 12 31

946,901,092

63,027,806

63,027,806

2015

2015

|  | 2015   |        |
|--|--------|--------|
|  |        |        |
|  | 1.14   | 1.00   |
|  | 0.75   | 0.66   |
|  | 79.39% | 81.80% |
|  | 48.06  | 64.23  |
|  | 15.38  | 12.22  |
|  | 2.94%  | 2.94%  |
|  | -0.87% | -0.87% |
|  | -0.24  | -0.33  |
|  | -0.25  | -0.35  |

1

2        2014

2015

2015

